



Subject: Resuming production of MultiTech, MultiPositions and VariTech bed models

Dear Customer,

First of all, we would like to thank you for your interest in our models of home and long-term care bed products.

We are very happy with the opportunity Rotec has provided us to take over the manufacturing of these existing three bed models. We consider that these beds have acquired their letters of nobility for their comfort, their robustness, their durability and their reliability.

Our dedicated team will do everything possible to manufacture them with the same rigor as our predecessors. The transition is currently going very well thanks to the professionalism of the Rotec's team and all the energy we devote to this technology transfer. We will be able to resume production very quickly. This new line of products will be added to our Health Division under the Flexitec brand.

Confort Excelflex Inc is a family-owned Canadian company that puts its people at the heart of its priorities. Established in 2006, our company has been manufacturing high-quality ecological mattresses, electric beds and bed frames made from Canadian wood. We also manufacture ergonomic, adjustable in height pillows in both Gelflex or Latex and a complete range of comfort cushions. In addition,

We manufacture private label products such as medical mattresses, pillows and medical cushions.

Our Sales Manager **Ali El Mhamdi** will follow up on all orders and will be your point of contact. He is available anytime to discuss ongoing projects and any special requirements you may have.

We hope to have the pleasure of serving you soon.

Thank you.

A handwritten signature in blue ink, reading 'Ali El Mhamdi' followed by 'prés.' and a horizontal line.

Confort Excelflex Inc.

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